APPLIED SYNERGY PLUS CONSULTING LLC

WE ARE HIRING — NIGERIA

Audit Software Implementation & Business Development Specialist

Product: IntelliAudit AI
Location: Lagos (Lekki/Victoria Island/Ikeja) or Abuja (FCT), with field travel
Employment type: Full-time
Reports to: Country Lead, Nigeria

About the opportunity

Applied Synergy Plus Consulting LLC (ASPC), USA builds AI-native solutions for audit, assurance, ESG, education and training. Following strong demand from Nigerian firms and institutions, we are building a local team to onboard, train and grow our clients in Nigeria. IntelliAudit AI is our AI-powered audit and assurance platform. It helps firms plan engagements, assess risk, prepare working papers, perform substantive testing and produce IFRS-compliant financial statements, with intelligent automation throughout.

The role

You will be the face of IntelliAudit AI to Nigerian audit firms. You will demonstrate the platform, implement it, train teams, and turn prospects into long-term subscribers. Your focus will be on SMPs and mid-tier practices registered with ICAN, ANAN and the FRC of Nigeria.

Key responsibilities

- Run product demonstrations for audit partners, principals and firm leadership.
- Lead implementation end-to-end: configuration, data migration, testing, go-live and onboarding.
- Train audit staff and give ongoing first-line support.
- Build a pipeline in Lagos, Abuja and other commercial centres, and convert prospects into subscribing firms.
- Show how IntelliAudit AI supports ISA compliance, ISQM 1 quality management and FRC Nigeria inspection readiness.
- Prepare proposals, quotations, invoices and subscription agreements.
- Manage client relationships, renewals and satisfaction.
- Represent ASPC at ICAN and ANAN events, MCPD sessions and district society meetings.
- Gather client feedback and work with our developers to improve the product.

What you bring

- Bachelor's degree or HND in Accounting, Finance, Information Systems or a related field.

- At least 2 years of practical external audit experience, with working knowledge of ISA, IFRS, risk assessment and audit documentation.
- ICAN, ANAN, ACCA or CPA qualification (full or part) is a strong advantage.
- Strong analytical, presentation and client-engagement skills, with the confidence to speak with audit partners.
- Experience in SaaS implementation, client onboarding or B2B sales is desirable.
- Comfortable with AI tools, data analytics and Excel; able to manage several clients at once.
- Must be resident in Nigeria and legally eligible to work; NYSC discharge or exemption certificate required.
- Willingness to travel within Lagos, Abuja and other major cities (Port Harcourt, Ibadan, Kano, Enugu).

What we offer

- Competitive salary in Naira, plus commission and performance bonuses.
- Structured onboarding and certified training on ASPC's AI-native products.
- Laptop/data support and reimbursed client-visit travel within your region.
- Clear career path to Team Lead and Country Manager as we scale across Nigeria.
- Work with a US-registered company serving clients across Africa and internationally.

How to apply

Send your CV and a one-page cover letter explaining why you fit this role to:

rarmah@appliedsynergyplusconsulting.com

Email subject: IntelliAudit AI Recruitment – Nigeria – [Lagos/Abuja]

Website: https://www.inteliaudit.live

Applications are reviewed on a rolling basis. Only shortlisted candidates will be contacted. ASPC is an equal-opportunity employer.

APPLIED SYNERGY PLUS CONSULTING LLC

WE ARE HIRING — NIGERIA

Education Technology Implementation & Business Development Specialist

Product: Learnova School AI & QuizNova AI
Location: Lagos (Lekki/Victoria Island/Ikeja) or Abuja (FCT), with field travel
Employment type: Full-time
Reports to: Country Lead, Nigeria

About the opportunity

Applied Synergy Plus Consulting LLC (ASPC), USA builds AI-native solutions for audit, assurance, ESG, education and training. Following strong demand from Nigerian firms and institutions, we are building a local team to onboard, train and grow our clients in Nigeria. Learnova School AI is our AI-powered school management platform. It covers admissions, student records, academics, assessments, fees, finance, payroll, staff and parent communication. QuizNova AI is our interactive learning and exam-preparation platform, with quizzes, educational games, AI tutoring and personalised practice.

The role

You will bring both platforms to private and mission schools across Nigeria. You will win new schools, set the platforms up, train administrators and teachers, and make sure schools renew year after year.

Key responsibilities

- Run demonstrations for proprietors, principals, head teachers, bursars and teachers.
- Lead onboarding: school setup, data import, configuration and user training.
- Position QuizNova AI for WAEC, NECO, BECE, Common Entrance and JAMB UTME preparation.
- Prospect new schools and build partnerships with school associations, e.g. AFED, NAPPS and education districts.
- Prepare proposals, quotations, invoices and termly/annual subscription agreements.
- Manage renewals, gather feedback and work with product teams to improve both platforms.
- Support school marketing campaigns, education fairs, PTA presentations and webinars.

What you bring

- Bachelor's degree or HND in Education, Business Administration, IT, Marketing, Accounting or a related field.
- Good understanding of Nigerian school operations and the NERDC curriculum.
- Experience in school administration, EdTech, SaaS sales or business development is desirable.
- Confident presenter and trainer, with patience to support non-technical users.

- Self-motivated, target-driven and happy to visit schools regularly.
- Must be resident in Nigeria and legally eligible to work; NYSC discharge or exemption certificate required.
- Willingness to travel within Lagos, Abuja and other major cities (Port Harcourt, Ibadan, Kano, Enugu).

What we offer

- Competitive salary in Naira, plus commission and performance bonuses.
- Structured onboarding and certified training on ASPC's AI-native products.
- Laptop/data support and reimbursed client-visit travel within your region.
- Clear career path to Team Lead and Country Manager as we scale across Nigeria.
- Work with a US-registered company serving clients across Africa and internationally.

How to apply

Send your CV and a one-page cover letter explaining why you fit this role to:

rarmah@appliedsynergyplusconsulting.com

Email subject: EdTech Implementation & Business Development – Nigeria – [Lagos/Abuja]

Learnova School AI: https://learnovaschool.live

QuizNova AI: https://quiznova.live

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APPLIED SYNERGY PLUS CONSULTING LLC

WE ARE HIRING — NIGERIA

ESG & Sustainability Reporting Solutions Specialist

Product: ImpactReport AI & ClimeLense AI
Location: Lagos (Lekki/Victoria Island/Ikeja) or Abuja (FCT), with field travel
Employment type: Full-time
Reports to: Country Lead, Nigeria

About the opportunity

Applied Synergy Plus Consulting LLC (ASPC), USA builds AI-native solutions for audit, assurance, ESG, education and training. Following strong demand from Nigerian firms and institutions, we are building a local team to onboard, train and grow our clients in Nigeria. ImpactReport AI and ClimeLense AI help organisations collect sustainability data, measure climate risk and emissions, and prepare reports aligned with IFRS S1 and S2, GRI and investor expectations. Their use is assurance-ready.

The role

Nigeria is adopting IFRS Sustainability Disclosure Standards under the FRC of Nigeria roadmap. You will help listed companies, banks, oil and gas firms, manufacturers and their advisers prepare, using our AI-native ESG tools.

Key responsibilities

- Present and demonstrate the platforms to CFOs, sustainability leads, company secretaries and audit firms.
- Implement the platforms, map client data to IFRS S1/S2 and GRI requirements, and train client teams.
- Target NGX-listed companies, banks under the CBN Sustainable Banking Principles, and energy companies.
- Prepare proposals, quotations and subscription agreements; manage renewals.
- Work with ESG Training Institute on client capacity-building programmes.

What you bring

- Bachelor's degree in Accounting, Environmental Science, Economics, Engineering or a related field.
- Working knowledge of IFRS S1/S2, GRI, GHG Protocol or sustainability assurance.
- ESG certification (e.g. ESG Training Institute, CFA ESG or GRI certified) and ICAN/ACCA membership are an advantage.
- At least 2 years in sustainability reporting, ESG advisory, audit or risk consulting.
- Strong communication skills and comfort engaging senior executives.

- Must be resident in Nigeria and legally eligible to work; NYSC discharge or exemption certificate required.
- Willingness to travel within Lagos, Abuja and other major cities (Port Harcourt, Ibadan, Kano, Enugu).

What we offer

- Competitive salary in Naira, plus commission and performance bonuses.
- Structured onboarding and certified training on ASPC's AI-native products.
- Laptop/data support and reimbursed client-visit travel within your region.
- Clear career path to Team Lead and Country Manager as we scale across Nigeria.
- Work with a US-registered company serving clients across Africa and internationally.

How to apply

Send your CV and a one-page cover letter explaining why you fit this role to:

rarmah@appliedsynergyplusconsulting.com

Email subject: ESG Solutions Specialist – Nigeria – [Lagos/Abuja]

Website: https://www.appliedsynergyplusconsulting.com

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APPLIED SYNERGY PLUS CONSULTING LLC

WE ARE HIRING — NIGERIA

Training & Partnerships Coordinator

Product: Auditor Training Institute & ESG Training Institute
Location: Lagos (Lekki/Victoria Island/Ikeja) or Abuja (FCT), with field travel
Employment type: Full-time
Reports to: Country Lead, Nigeria

About the opportunity

Applied Synergy Plus Consulting LLC (ASPC), USA builds AI-native solutions for audit, assurance, ESG, education and training. Following strong demand from Nigerian firms and institutions, we are building a local team to onboard, train and grow our clients in Nigeria. Auditor Training Institute and ESG Training Institute run practical programmes for accountants, auditors and sustainability professionals, including Risk-Based Financial Statements Auditing with AI and certified ESG programmes.

The role

You will grow our training business in Nigeria. You will plan and fill public and in-house programmes, build partnerships with professional bodies and firms, and ensure every delegate has an excellent experience.

Key responsibilities

- Plan and coordinate in-person and virtual programmes in Lagos, Abuja and other cities.
- Sell in-house and corporate training to audit firms, banks, public-sector bodies and corporates.
- Build partnerships with ICAN district societies, ANAN, CIBN and other bodies for MCPD-eligible programmes.
- Manage venues, facilitators, delegate registration, payments and certificates.
- Run marketing campaigns on LinkedIn, WhatsApp and email; track enrolment targets.
- Collect delegate feedback and report on programme results.

What you bring

- Bachelor's degree or HND in Business, Accounting, Marketing, HR or a related field.
- At least 2 years in training coordination, events, professional-body relations or B2B sales.
- Excellent organisational, negotiation and communication skills.
- An existing network in Nigeria's accounting, finance or ESG community is a strong advantage.
- Must be resident in Nigeria and legally eligible to work; NYSC discharge or exemption certificate required.
- Willingness to travel within Lagos, Abuja and other major cities (Port Harcourt, Ibadan, Kano, Enugu).

What we offer

- Competitive salary in Naira, plus commission and performance bonuses.
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- Laptop/data support and reimbursed client-visit travel within your region.
- Clear career path to Team Lead and Country Manager as we scale across Nigeria.
- Work with a US-registered company serving clients across Africa and internationally.

How to apply

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rarmah@appliedsynergyplusconsulting.com

Email subject: Training & Partnerships Coordinator – Nigeria – [Lagos/Abuja]

Website: https://www.appliedsynergyplusconsulting.com

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